



VIRTUAL PUBLIC OFFERING

Dynamics of Clinician Engagement

10-11 March 2021

\$925 AUD per participant

Learn key ways to engage with clinicians, improve relationships, and increase donor commitment

Advancement Resources is pleased to offer a two-part series that prepares medical development professionals to optimise engagement of physicians and other health professionals as development partners.

During this workshop, you will:



Understand clinician behavior in a new way.



Explore ways to build proactive working relationships with clinicians, resulting in more referrals to development.



Build strategies for more successful donor engagement.

We invite you to learn more and register today by visiting
advancementresources.org/AUS-DCE

Special Discount Offer: Receive a 10% discount when you enter code "NIGEL10" during the registration process.

Advancement Resources is your partner to drive meaningful philanthropy for your donors, for your organisation, and for your career.



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