For-purpose Organisational Development and Fundraising Strategy Development Services

by Nigel Harris Associates & Giving Architects

In today's challenging fundraising environment, it is essential that philanthropy and fundraising practice are optimised to serve purpose, and best practice is applied to amplify your donor relationships to maximise your impact.

Giving Architects and Nigel Harris and Associates have partnered together to make this easy for you.

Nigel Harris has 40 years of experience in evidencebased fundraising practice and senior executive and governance leadership. The Giving Architects team, led by Clive Pedley, has raised millions of dollars across many charities in New Zealand and Australia. Together, they will work with you to develop and expand your fundraising capabilities and capacity.

# Who we are and what we do...

Nigel Haris & Associates is an advisory practice focused on guiding leadership and engaging people in philanthropy and fundraising practice to serve purpose. We work with charities and non-profit organisations across specialised sectors, scale, and location. Our specific experience in healthcare, medical research, secondary and tertiary education, and social services is augmented by a broader sector insight. We won't raise money for your organisation and cause. We will work with you to develop your capabilities and capacity to help shape perspectives of philanthropy and fundraising practice and to frame organisational experience.

At Giving Architects we know how challenging it can be to connect with donors who care about your cause. We're more than fundraising consultants, we become a vital part of your team - empowering you with effective giving solutions to amplify your donor relationships and maximise your impact. We understand your mission is unique. And that's why we don't have a one-sizefits-all way of working. With our tailor-made solutions and proven track record, you can trust us to deliver. Whether you need a highlevel strategic view or hands-on delivery, we'll commit to seeing your project through to fruition.

With decades of experience between us, we boast top fundraising talent in New Zealand and Australia. In fact, it's our team of passionate problem solvers and innovators that sets us apart. With us in your team, you'll have the confidence needed to think big and succeed.



## Our services

From overall organisational development to fundraising strategy development and advisory services, all with our combined proven expertise.



Organisational Development Services to develop your capabilities and capacity in fundraising

- Organisational assessment and development projects
- Fundraising program and structure review and assessment
- Culture of philanthropy design and implementation
- Strategy development and operational execution
- Bespoke training for Board, Executive and Staff teams
- · Retained and ad hoc counsel

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Fundraising Strategy development and other giving solutions to amplify your donor relationships and maximise your impact.

- Fundraising strategy development
- Capital campaigns
- Major donor programmes
- Gifts in Wills programmes
- Healthcare philanthropy
- Education advancement
- Digital strategy development
- Impact investment

## Our happy clients...

#### **Mater Foundation**

"I had the great pleasure to work with the Mater Foundation as a Consultant for three months in 2014 and in that role worked closely with Nigel and his team. I found him to be a savvy leader with his Board and hospital leadership team, a focused leader of his internal tram, always kind but looking forward with employees and a deeply engaged leader in the Brisbane community. In addition, Nigel is internationally respected and a leader in the certification process and program of fundraising professionals. A rare and valued engagement. Nigel is a great friend and leader. A great asset to the nonprofit community".

#### June Bradham, CFRE

#### Hawke's Bay Community Fitness Centre Trust

"Giving Architects has much experience in the successful capital raising for a wide range of projects. The team can be completely relied on to research and develop a campaign that will succeed, prepare and deliver timely reports and provide wise counsel and advice along the way. They make a 101% commitment to the project, including making changes to the fundraising plan as changing circumstances dictate. Giving Architects steps up in demanding circumstances and will not let you down. I can thoroughly recommend Giving Architects".

Sir Graeme S. Avery Former Chair | Hawke's Bay Community Fitness Centre Trust

### Get in touch with us



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